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BATM Advanced Communications Limited
("BATM" or the "Group")

BATM awarded new Edgility contract from Cemex
New contract extends licence agreement by two years and expands service provision

BATM (LSE: BVC; TASE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, is pleased to announce that it has been awarded a further contract from Cemex, S.A.B. de C.V. (NYSE: CX), a leading global building materials company, for the Group's Edgility edge computing and virtual networking solution. This follows the successful rollout of Edgility to Cemex sites across Europe and Central and South America, with more than 1,200 end points already deployed.

The contract extends and expands the original agreement that was entered into in 2021, when Edgility was selected as the virtualised operating and management system for Cemex's new communications network. The deployment of Edgility to Cemex's thousands of locations worldwide is on track to complete during the current year. This latest contract extends the original five-year licence agreement by a further two years and includes additional service provision to support the deployment.

Moti Nagar, Chief Executive Officer of BATM, said: "We are delighted to have received this new Edgility contract from CEMEX, with whom we have a strong and productive relationship. It is a fantastic endorsement of our solution and demonstrates its value to them, and we are excited to continue to work closely with them. This licence extension also highlights the recurring and high-gross margin nature of Edgility revenue. As we progress our existing rollouts as well as undergo multiple proof-of-concepts worldwide, we look forward to continuing to expand this high quality revenue base."

Fernando García-Villaraco Casero, Processes & IT of Cemex, commented: "We are excited to continue and expand our valuable partnership with BATM. Following the successful initial deployment and as part of our long term plan, we have chosen to extend the use of Edgility as our company-wide edge compute platform. This will connect thousands of Cemex locations around the world, enabling seamless managed connections, improved network performance, and ultimately reduced costs, lower energy consumption, and a simplified management system for our operations. Edgility will also enable us to expand our operations to advanced Edge functionality including AI applications, leveraging the same platform for both networking and compute."

Enquiries

BATM	
Moti Nagar, Chief Executive Officer	+972 9866 2525
Ran Noy, Chief Financial Officer	
Shore Capital	
Mark Percy, Anita Ghanekar, James Thomas (Corporate Advisory)	+44 20 7408 4050
Gracechurch Group	
Harry Chathli, Claire Norbury	+44 20 4582 3500

Forward-looking statements

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